



Notice of Intent to Award

Solicitation Number	202244	Award Date	3/14/2022 2:34 PM CDT
Solicitation Title	Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services		
Buyer Name	Daniel.Drumwright	Buyer Email	Daniel.Drumwright2@nashville.gov
BAO Rep	Trevor Hilton	BAO Email	Trevor.Hilton@nashville.gov

Awarded Supplier(s)

In reference to the above solicitation and contingent upon successful contract negotiation, it is the intent of the Metropolitan Government of Nashville and Davidson County to award to the following supplier(s):

Company Name	Guthrie Sales and Service Co.	Company Contact	Chris Jones
Street Address	P O Box 457		
City	Brentwood,	State	TN
		Zipcode	37024

Company Name	BAR Environmental Supply Inc.	Company Contact	Joe Schmits
Street Address	100 Winners Circle N Suite 420		
City	Brentwood	State	TN
		Zipcode	37027

Company Name		Company Contact	
Street Address			
City		State	
		Zipcode	

Certificate of Insurance

The awarded supplier(s) must submit a certificate of insurance (COI) indicating all applicable coverage required by the referenced solicitation. The COI should be emailed to the referenced buyer no more than 15 days after the referenced award date.

Equal Business Opportunity Program

Where applicable, the awarded supplier(s) must submit a signed copy of the letter of intent to perform for any and all minority-owned (MBE) or woman-owned (WBE) subcontractors included in the solicitation response. The letter(s) should be emailed to the referenced business assistance office (BAO) rep no more than two business days after the referenced award date.

Yes, the EBO Program is applicable.

No, the EBO Program is not applicable.

Monthly Reporting

Where applicable, the awarded supplier(s) will be required monthly to submit evidence of participation and payment to all small (SBE), minority-owned (MBE), women-owned (WBE), LGBT-owned (LGBTBE), and service disabled veteran owned (SDV) subcontractors. Sufficient evidence may include, but is not necessarily limited to copies of subcontracts, purchase orders, applications for payment, invoices, and cancelled checks.

Questions related to contract compliance may be directed to the referenced BAO rep.

Yes, monthly reporting is applicable.

No, monthly reporting is not applicable.

Public Information and Records Retention

Solicitation and award documentation are available upon request. Please email the referenced buyer to arrange.

A copy of this notice will be placed in the solicitation file and sent to all offerors.

Right to Protest

Per MCL 4.36.010 – any actual or prospective bidder, offeror, or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the purchasing agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

SW Supervisor (Initial)

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for Whipps)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	4.00%	96.00%	\$245,000	\$254,800	\$245,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Guthrie Sales and Service Co.	\$245,000.00	\$245,000.00	\$24,500	\$235,200	\$9,800	Awarded

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for Lakeside)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	1.00%	99.00%	\$1,237,500	\$1,249,875	\$1,237,500.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Guthrie Sales and Service Co.	\$1,237,500.00	\$1,237,500.00	\$123,750	\$1,225,125	\$12,375	Awarded

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for Fairbanks Morse)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	1.00%	99.00%	\$1,306,602	\$1,319,668	\$1,306,602.20
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Guthrie Sales and Service Co.	\$1,306,602.20	\$1,306,602.20	\$130,660	\$1,293,536	\$13,066	Awarded

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for EIM)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	1.00%	99.00%	\$1,294,648	\$1,307,595	\$1,294,648.48
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Guthrie Sales and Service Co.	\$1,294,648.48	\$1,294,648.48	\$129,465	\$1,281,702	\$12,946	Awarded

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for Amwell)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	3.00%	97.00%	\$485,000	\$499,550	\$485,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Guthrie Sales and Service Co.	\$485,000.00	\$485,000.00	\$48,500	\$470,450	\$14,550	Awarded

Enter Solicitation Title & Number Below						
RFQ 202244 Whipps,Lakeside, Fairbanks Morse, EIM, Sharp, Amwell Parts and Services (Award for Sharp)	Min. SBE/SDV Threshold	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	10.0%	1.00%	99.00%	\$1,250,000	\$1,262,500	\$1,250,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
BAR Environmental Supply, Inc	\$1,250,000.00	\$1,250,000.00	\$125,000	\$1,237,500	\$12,500	Awarded

BAO Small Business Assessment Sheet

BAO Specialist: Trevor Hilton
Contract Specialist: Daniel Drumwright
Date: 02/25/2022

Department Name: Water Services
RFP/ITB Number: 202244

Project Name: Title Whipps Inc., Lakeside Equipment Corp., Fairbanks Morse, EIM Controls, Sharp Mixers, and Amwell Parts and Products

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
BAR Environmental Supply Inc.	\$1,250,000.00	\$1,250,000.00	No	100%	The prime is a metro approved SBE and will self-perform 100% of the work for the following projects: Sharp Mixers.

BAO Small Business Assessment Sheet

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Contract Specialist: Daniel Drumwright
Date: 02/25/2022

Department Name: Water Services
RFP/ITB Number: 202244

Project Name: Title Whipps Inc., Lakeside Equipment Corp., Fairbanks Morse, EIM Controls, Sharp Mixers, and Amwell Parts and Products

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Guthrie Sales & Service Co.	\$4,568,750.68	\$4,568,750.68	No	100%	The prime is a metro approved SBE and will self-perform 100% of the work for the following projects: Whipps Inc., Amwell Parts and Products, EIM Controls, Lakeside Equipment Corp. and Fairbanks Morse.